

## Down Pillows Market

1. In a perfectly competitive market, the demand curve for down pillows is given by  $Q = 100 - P$  and the supply curve is given by  $Q = -20 + 2P$ .

- a. Find the equilibrium price and quantity for down pillows in the market.

**Solution:**

Set demand and supply curves equal to each other:

$$100 - P = -20 + 2P$$

$$3P = 120$$

$$P = \$40$$

Substitute  $P = \$40$  into either demand or supply curve:

$$Q = 100 - 40 = -20 + 2(40)$$

$$Q = 60 \text{ down pillows}$$

- b. Find the price elasticity of demand and price elasticity of supply at the equilibrium price.

**Solution:**

Price elasticity of demand using calculus is given by:  $\epsilon_D = \frac{\partial Q_D}{\partial P} \frac{P}{Q}$

$$\frac{\partial Q_D}{\partial P} = \frac{\partial(100 - P)}{\partial P} = -1$$

$$\epsilon_D = -1 \times \frac{40}{60}$$

$$\epsilon_D \approx -0.67$$

Price elasticity of supply using calculus is given by:  $\epsilon_S = \frac{\partial Q_S}{\partial P} \frac{P}{Q}$

$$\frac{\partial Q_S}{\partial P} = \frac{\partial(-20 + 2P)}{\partial P} = 2$$

$$\epsilon_S = 2 \times \frac{40}{60}$$

$$\epsilon_S \approx 1.33$$

- c. Find the consumer surplus and producer surplus at the market equilibrium.

**Solution:**

Inverse demand curve is  $P = 100 - Q$  and inverse supply curve is  $2P = 20 + Q \Rightarrow P = 10 + 0.5Q$ . Use these to find the demand and supply choke price.

Demand choke price: \$100

Supply choke price: \$10

$$CS = \frac{1}{2} \times (\text{demand choke price} - \text{price paid}) \times \text{quantity demanded}$$

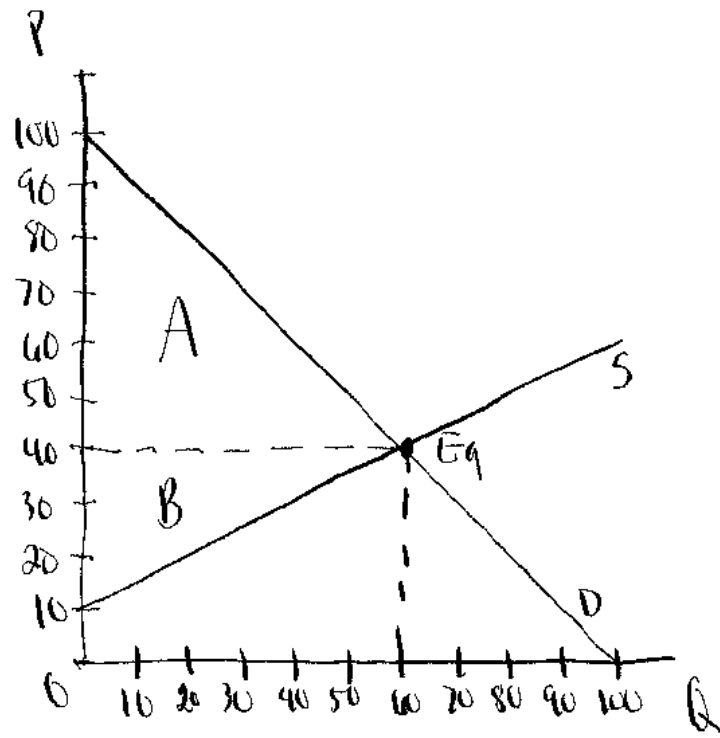
$$CS = \frac{1}{2} \times (\$100 - \$40) \times 60$$

$$CS = \$1,800$$

$$PS = \frac{1}{2} \times (\text{price sold} - \text{supply choke price}) \times \text{quantity supplied}$$

$$PS = \frac{1}{2} \times (\$40 - \$10) \times 60$$

$$PS = \$900$$



$$CS = A$$
$$PS = B$$

2. Suppose the government imposes a \$15 tax on the sales of down pillows.
- a. Find the price the seller receives, price the buyer pays, and the quantity sold under the tax.

**Solution:**

The price the buyer pays is given by:

$$P_b = P_s + tax$$

$$P_b = P_s + 15$$

Substitute  $P_b$  for  $P$  in inverse demand curve:

$$P_s + 15 = 100 - Q$$

$$P_s = 85 - Q$$

Thus, the demand curve can be rewritten as:

$$Q = 85 - P_s$$

Set this demand curve equal to the supply curve:

$$85 - P_s = -20 + 2P_s$$

$$3P_s = 105$$

$$P_s = \$35$$

Substitute  $P_s$  in  $P_b = P_s + 15$ :

$$P_b = 35 + 15$$

$$P_b = \$50$$

Substitute  $P_s$  into supply curve or  $P_b$  into original demand curve:

$$Q = 100 - 50 = -20 + 2(35)$$

$$Q = 50 \text{ down pillows}$$

- b. Find the deadweight loss which results from the tax.

**Solution:**

$$DWL = \frac{1}{2} \times (\text{price buyer pays} - \text{price seller receives}) \times (\text{quantity sold with no tax} - \text{quantity sold with tax})$$

$$DWL = \frac{1}{2} \times (\$50 - \$35) \times (60 - 50)$$

$$DWL = \$75$$

- c. Find the consumer's share of the tax burden and the producer's share of the tax burden.

**Solution:**

The consumer burden of the tax is derived from  $\frac{\epsilon_S}{\epsilon_S + |\epsilon_D|}$  and the producer burden of the tax

is derived from  $\frac{|\epsilon_D|}{\epsilon_S + |\epsilon_D|}$ . Using the values from 1b:

$$\text{Consumer share} = \frac{1.33}{1.33 + 0.67}$$

$$\text{Consumer share} = 67\%$$

$$\text{Producer share} = \frac{0.67}{1.33 + 0.67}$$

$$\text{Producer share} = 33\%$$



3. Consider a market without the \$15 tax, but the production of down pillows imposes an external marginal cost of \$30 per pillow.

a. Find the socially optimal price and quantity given the negative externality.

**Solution:**

Find the social marginal cost curve with  $SMC = MC + EMC$ :

$$SMC = 10 + 0.5Q + 30$$

$$SMC = 40 + 0.5Q$$

Set social marginal cost and inverse demand curves equal to each other:

$$40 + 0.5Q = 100 - Q$$

$$1.5Q = 60$$

$$Q = 40 \text{ down pillows}$$

Substitute  $Q = 40$  into either social marginal cost or inverse demand curve:

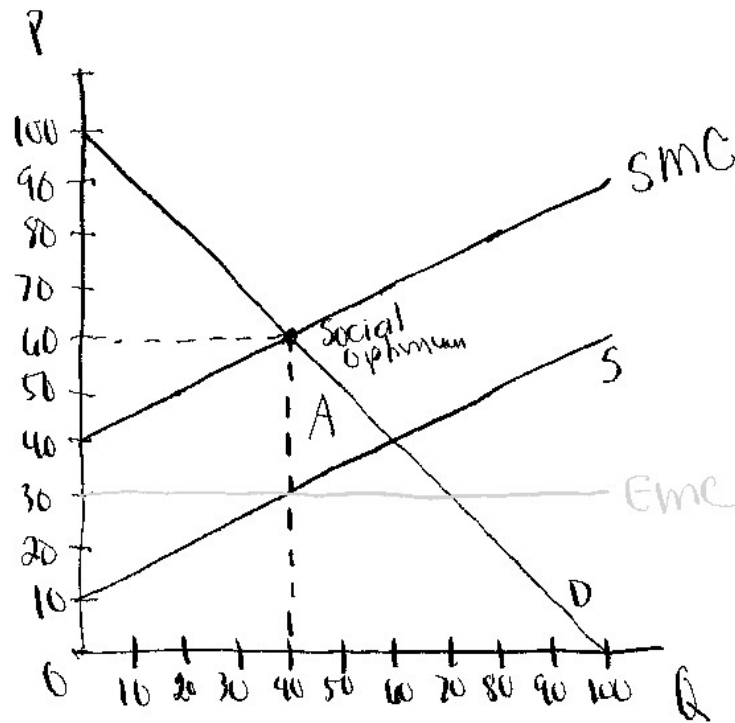
$$P = 100 - 40 = 40 + 0.5(40)$$

$$P = \$60$$

b. What value of a Pigouvian tax is needed to bring the market to the social optimum?

**Solution:**

A Pigouvian tax is a tax that is equal to the value of the external marginal cost from the negative externality. **Thus, impose a Pigouvian tax of \$30 to achieve the social optimum.**



$$DWL = A$$

4. Now suppose there is only one firm in the down pillow market. The inverse demand curve the firm faces is  $P = 100 - Q$ , and the marginal cost of production for the firm is given by  $MC = 10 + 0.5Q$ .

- a. Find the monopoly price and quantity.

**Solution:**

First find the marginal revenue function. Since the inverse demand curve is of the linear form,  $P = a - bQ$ , the marginal revenue will be of the form  $MR = a - 2bQ$ :

$$MR = 100 - 2Q$$

Set marginal revenue equal to marginal cost:

$$100 - 2Q = 10 + 0.5Q$$

$$2.5Q = 90$$

$$Q = 36 \text{ down pillows}$$

Substitute  $Q = 36$  into the inverse demand curve:

$$P = 100 - 36$$

$$P = \$64$$

- b. Find the producer surplus for the firm.

**Solution:**

Find the marginal cost of producing  $Q = 36$  pillows:

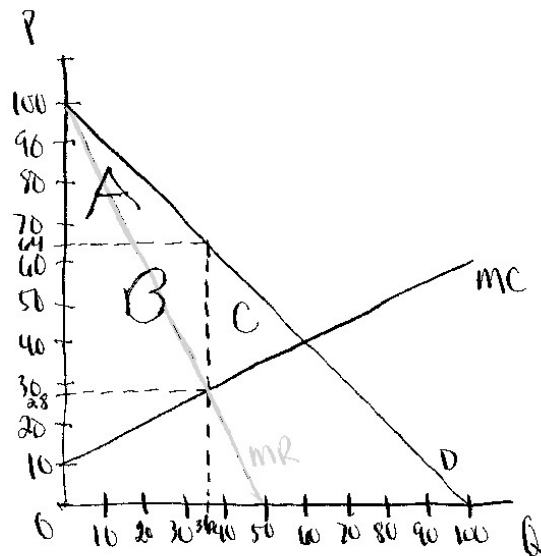
$$MC = 10 + 0.5(36)$$

$$MC = \$28$$

The producer surplus can be found with  $(P - MC) \times Q$ :

$$PS = (64 - 28) \times 36$$

$$PS = \$1,296$$



$$\begin{aligned} CS &= A \\ PS &= B \\ DWL &= C \end{aligned}$$

5. Suppose instead, there are two firms in the down pillow market selling identical products, firm A and firm B. The inverse demand curve is still  $P = 100 - Q$ , and both firms have identical marginal cost of production,  $MC = 10 + 0.5Q$ .

- a. If both firms agree to form a collusive monopoly, find the quantity each firm will produce, the price for down pillows in the market, and each firm's producer surplus.

**Solution:**

First find the marginal revenue function. Since the inverse demand curve is of the linear form,  $P = a - bQ$ , the marginal revenue will be of the form  $MR = a - 2bQ$ :

$$MR = 100 - 2Q$$

Set marginal revenue equal to marginal cost:

$$100 - 2Q = 10 + 0.5Q$$

$$2.5Q = 90$$

$$Q = 36 \text{ down pillows}$$

In a collusive monopoly, the two firms will divide production evenly:

$$q_A = \mathbf{18 \text{ down pillows}}$$

$$q_B = \mathbf{18 \text{ down pillows}}$$

Substitute  $Q = 36$  into the inverse demand curve:

$$P = 100 - 36$$

$$P = \mathbf{\$64}$$

Find the marginal cost of producing  $Q = 36$  pillows:

$$MC = 10 + 0.5(36)$$

$$MC = \$28$$

The producer surplus can be found with  $(P - MC) \times Q$ :

$$PS_A = (64 - 28) \times 18$$

$$PS_A = \mathbf{\$648}$$

$$PS_B = (64 - 28) \times 18$$

$$PS_B = \mathbf{\$648}$$

- b. If both firms compete in a Cournot oligopoly, find the quantity each firm will produce, the price for down pillows in the market, and each firm's producer surplus.

**Solution:**

First transform the inverse demand and marginal cost curves using  $Q = q_A + q_B$ :

$$P = 100 - q_A - q_B$$

$$MC = 10 + 0.5q_A + 0.5q_B$$

Then find the marginal revenue function for each firm. Since the inverse demand curve is of the linear form,  $P = a - bq_A - cq_B$ , the marginal revenue for firm A will be of the form  $MR = a - 2bq_A - cq_B$  and the marginal revenue for firm B will be of the form  $MR = a - bq_A - 2cq_B$ :

$$MR_A = 100 - 2q_A - q_B$$

$$MR_B = 100 - q_A - 2q_B$$

Set each firm's respective marginal revenue equal to marginal cost:

$$100 - 2q_A - q_B = 10 + 0.5q_A + 0.5q_B$$

$$2.5q_A = 90 - 1.5q_B$$

$$q_A = 36 - 0.6q_B$$

$$100 - q_A - 2q_B = 10 + 0.5q_A + 0.5q_B$$

$$2.5q_B = 90 - 1.5q_A$$

$$q_B = 36 - 0.6q_A$$

Substitute firm B's reaction function into firm A's reaction function:

$$q_A = 36 - 0.6(36 - 0.6q_A)$$

$$q_A = 36 - 21.6 + 0.36q_A$$

$$0.64q_A = 14.4$$

$$q_A = \mathbf{22.5 \text{ down pillows}}$$

Substitute  $q_A$  into firm B's reaction function:

$$q_B = 36 - 0.6(22.5)$$

$$q_B = \mathbf{22.5 \text{ down pillows}}$$

Thus:

$$Q = 22.5 + 22.5 = 45$$

Substitute  $Q = 45$  into inverse demand curve:

$$P = 100 - 45$$

$$P = \mathbf{\$55}$$

Find the marginal cost of producing  $Q = 45$  pillows:

$$MC = 10 + 0.5(45)$$

$$MC = \$32.50$$

The producer surplus can be found with  $(P - MC) \times Q$ :

$$PS_A = (55 - 32.50) \times 22.5$$

$$PS_A = \mathbf{\$506.25}$$

$$PS_B = (55 - 32.50) \times 22.5$$

$$PS_B = \mathbf{\$506.25}$$

- c. If both firms compete in a Stackelberg oligopoly where firm B moves first, find the quantity each firm will produce, the price for down pillows in the market, and each firm's producer surplus.

**Solution:**

First transform the inverse demand and marginal cost curves using  $Q = q_A + q_B$ :

$$P = 100 - q_A - q_B$$

$$MC = 10 + 0.5q_A + 0.5q_B$$

Then find the marginal revenue function for firm A. Since the inverse demand curve is of the linear form,  $P = a - bq_A - cq_B$ , the marginal revenue for firm A will be of the form  $MR = a - 2bq_A - cq_B$ :

$$MR_A = 100 - 2q_A - q_B$$

Set each firm's respective marginal revenue equal to marginal cost:

$$100 - 2q_A - q_B = 10 + 0.5q_A + 0.5q_B$$

$$2.5q_A = 90 - 1.5q_B$$

$$q_A = 36 - 0.6q_B$$

Substitute firm A's reaction function into the inverse demand curve:

$$P = 100 - (36 - 0.6q_B) - q_B$$

$$P = 100 - 36 + 0.6q_B - q_B$$

$$P = 64 - 0.4q_B$$

Substitute firm A's reaction function into the marginal cost curve:

$$MC = 10 + 0.5(36 - 0.6q_B) + 0.5q_B$$



$$MC = 10 + 18 - 0.3q_B + 0.5q_B$$

$$MC = 28 + 0.2q_B$$

Find the marginal revenue function for firm B. Since the inverse demand curve is of the linear form,  $P = a - bq_B$ , the marginal revenue will be of the form  $MR = a - 2bq_B$ :

$$MR = 64 - 0.8q_B$$

Set marginal revenue equal to marginal cost:

$$64 - 0.8q_B = 28 + 0.2q_B$$

$$q_B = \mathbf{36 \text{ down pillows}}$$

Substitute  $q_B$  into firm A's reaction function:

$$q_A = 36 - 0.6(36)$$

$$q_A = \mathbf{14.4 \text{ down pillows}}$$

Thus:

$$Q = 36 + 14.4 = 50.4$$

Substitute  $Q = 50.4$  into inverse demand curve:

$$P = 100 - 50.4$$

$$P = \mathbf{\$49.60}$$

Find the marginal cost of producing  $Q = 45$  pillows:

$$MC = 10 + 0.5(50.4)$$

$$MC = \$35.20$$

The producer surplus can be found with  $(P - MC) \times Q$ :

$$PS_A = (49.60 - 35.20) \times 14.4$$

$$PS_A = \mathbf{\$207.36}$$

$$PS_B = (49.60 - 35.20) \times 36$$

$$PS_B = \mathbf{\$518.40}$$

- d. If both firms compete in a Bertrand oligopoly, find the quantity each firm will produce, the price for down pillows in the market, and each firm's profit.

**Solution:**

First, recognize that in the Bertrand oligopoly model with identical products, both firms will compete on price, undercutting each other until  $P = MC$

Thus:

$$P = 10 + 0.5Q$$

Set this equal to the inverse demand curve:

$$100 - Q = 10 + 0.5Q$$

$$1.5Q = 90$$

$$Q = \mathbf{60 \text{ down pillows}}$$

In a Bertrand oligopoly, the quantity produced will be distributed evenly by both firms:

$$q_A = \mathbf{30 \text{ down pillows}}$$

$$q_B = \mathbf{30 \text{ down pillows}}$$

Substitute  $Q = 60$  into the inverse demand curve:

$$P = 100 - 60$$

$$P = \mathbf{\$40}$$

Since the Bertrand oligopoly results in the perfectly competitive market equilibrium outcome and  $P = MC$ , **both firms make zero profits.**